

Arlington/Roe is a managing general agency and wholesale insurance broker with specialty focuses. Our underwriters and brokers coordinate among specialty teams to meet the needs of multi-faceted risk challenges. Featured below are accounts we have written recently.

| Class of Business | Coverage Written | Premium |
|-------------------------|--|---|
| AVIATION | |  |
| Commercial Aircraft | Banner towing operation, aircraft policy and CGL | \$50,700 |
| Airport Authority | Property and equipment coverage | \$29,641 |
| Unmanned Aerial Vehicle | Drone used for advertising company | \$708 |
| Instruction and Rental | Flight school with multiple losses | \$15,000 |
| Airport Liability | \$5M liability for private airport providing fueling | \$4,817 |

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|------------------------|---|---|
| BROKERAGE | |  |
| Amusement Center | General liability, cyber and \$1M umbrella | \$38,430 |
| Restoration Contractor | Environmental package, general liability, professional and \$1M excess | \$3,800 |
| Surface Coal Miner | General liability, contractors pollution, \$1M excess and \$1.32M inland marine | \$58,800 |
| For-Hire Trucking | \$2M excess | \$11,300 |
| Aluminum Die Casting | \$17.3M TIV property | \$68,950 |

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|--|---|---|
| CANNABIS | |  |
| Hemp Infused Candy Sprinkles Manufacturer & Retailer | General liability and products coverage | \$5,000 |
| Marijuana Testing Lab | General liability, products, \$1M excess and \$1.45M TIV property | \$37,600 |
| Marijuana Cultivator | General liability, products and \$2M excess | \$19,300 |

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|---------------------------------|--|---|
| COMMERCIAL AGRIBUSINESS | |  |
| Fertilizer Dealer & Distributor | Package including property, stock coverage and business auto | \$56,450 |
| Feed Manufacturer | Package including property, stock coverage and business auto | \$19,200 |
| Ag Machinery Manufacturing | General liability and \$5M excess | \$32,250 |

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|---------------------------------|---|---|
| COMMERCIAL BINDING | |  |
| Bar/Restaurant | General liability, property, liquor (90% liquor sales) | \$12,207 |
| Remodeling Contractor | General liability | \$3,539 |
| Marijuana Grow Operation | General liability and property for lessor's risk exposure | \$29,183 |
| Conduit Construction Contractor | \$6M excess | \$5,355 |

FARM & RANCH



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|------------------------|--|---------|
| Mortality | Hunter/Jumper: full mortality, emergency colic surgery and major medical, \$125k | \$4,738 |
| Blueberry/Hemp Farm | Farm package with general liability | \$3,699 |
| Therapeutic Operations | Commercial general farm liability | \$2,047 |

HEALTHCARE & HUMAN SERVICES



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|--------------------------------------|---|-----------|
| Covid Testing Services | Professional liability and general liability | \$15,000 |
| Medical Lab Mgmt Services | Professional liability, general liability, excess, cyber and management liability | \$199,450 |
| Assisted Living | Professional liability and general liability | \$50,000 |
| Medical Spa | Professional liability and general liability | \$6,000 |
| Continuing Care Retirement Community | Professional liability, general liability, auto liability, umbrella and D&O liability | \$250,000 |
| Herbal Elixer Manufacturer | General liability and products liability | \$6,500 |
| Water Authority | Package (no work comp) | \$36,647 |

PERSONAL LINES



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|----------------------------|---|----------|
| Scheduled Rental Dwellings | 24 locations, property and general liability | \$18,480 |
| Personal Umbrella | \$3M w/ \$2M UM/UIM, home with 3 autos, 2 watercrafts, 2 drivers with 1 violation and 1 Ata | \$2,384 |
| Builder's Risk | \$4M home, written as HO-3, renovations started by prior owner and occupied while being renovated | \$14,096 |
| Rental Dwelling | \$1.4M home, personal property, loss of rental income, premises liability | \$4,838 |
| Private Client Package | \$3M home with wood shake roof, 2 autos, valuable articles \$100k, \$3M excess | \$11,751 |

PROFESSIONAL LIABILITY



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|------------------------|--|----------|
| Tech E&O | \$2M limit with \$5k deductible | \$13,500 |
| Professional Liability | Management consulting firm that provides technology services | \$11,000 |
| Cyber | \$5M cyber policy and \$5M cyber excess | \$35,000 |
| D&O | Private company with a large open claim | \$22,000 |

TRANSPORTATION



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|--------------------------------|---|----------|
| Local Passenger Transportation | \$1M auto liability, \$100k UM/UIM, physical damage | \$35,449 |
| Towing/Wrecker | \$1M CSL, \$100k UM/UIM, physical damage, \$250k max in-tow | \$44,264 |
| For-Hire Truck - Auto Hauling | \$1M CSL, \$100k UM/UIM, \$5k med pay | \$11,808 |
| For-Hire Truck | Physical damage only | \$16,380 |

WORKERS' COMPENSATION



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|-------------------|--|-----------|
| USL&H Contracting | Iron and steel erection - bridge decks | \$112,393 |
| Healthcare | Assisted living - nursing homes in five states | \$310,239 |
| Millwright | Heavy equipment placement | \$39,742 |