



January, 2022

# HIT LIST

	CLASS OF BUSINESS	COVERAGE WRITTEN	PREMIUM
AVIATION	Industrial Aid	Cessna Citation CJ4, \$6.4M hull value & \$15M liability	\$22,000
	Pleasure & Business	\$2M CSL - we helped when current carrier reduced limits	\$11,771
	General Liability	Repair & service operation for older war & amphibious aircraft	\$22,473
	Industrial Aid	\$2M liability for a King Air 90	\$8,500
BONDS	Glass/Glazing	\$1,069,805 performance/payment bond	\$16,047
	Multi-Year Garbage Collection/ Solid Waste	\$335k performance bond	\$8,375
	Public Official/Clerk - Treasurer	\$300k bond	\$975
BROKERAGE	Marine & RV Accessories Importer & Manufacturer	GL \$5M/\$5M & \$3M excess	\$65,150
	Shoreline Stabilization Contractor	Marine GL \$1M/\$2M	\$7,250
	Aggregate Hauling/Trucking	Excess \$2M x primary GL, AL, EL & garage	\$66,400
	Water & Gas Pipeline Contractor	CPL \$5M/\$5M	\$13,000
	Manufacturer of Towing & Hauling Equipment	Property TIV \$4.1M	\$20,018
	Beer Importer & Liquor Manufacturer	Package including liquor, auto, work comp & umbrella	\$96,432
CANNABIS	CBD/Hemp Product Retailer	GL \$1M/\$2M	\$5,800
	Mobile Hemp Processor	GL/PL \$1M/\$2M including inland marine	\$2,500
	Marijuana Testing Laboratory	GL including professional \$1M/\$2M & BPP & BIEE \$1.4M TIV	\$28,700
	Marijuana Grow Operation	GL \$1M/\$2M & \$2M excess	\$19,322
COMMERCIAL AG	Fertilizer Dealer	Agricultural package including property, stock & business auto	\$56,461
	Feed & Grain Dealer	Agricultural package including property, stock & business auto	\$19,394
	Hog Confinement Buildings	Property \$4.9M TIV	\$29,350
	Farm Equipment Manufacturer	GL \$1M/\$2M & excess \$5M	\$31,786
COMMERCIAL LINES	Restaurant/Bar Tavern	GL, property & liquor liability	\$4,752
	Habitational	Excess liability \$2M limit over GL, HNOA	\$11,314
	Convenience Store	GL, property & liquor liability	\$12,271
	General Contractor	100% roofing operations GL	\$3,909

# HIT LIST

	CLASS OF BUSINESS	COVERAGE WRITTEN	PREMIUM
FARM & RANCH	Farm Package	Horses, cattle & custom farming	\$5,218
	Farm Package	Cattle & hay	\$6,237
	Mortality	Bull valued at \$7,500 leased for breeding	\$250 MP
	Mortality with Major Medical	Tennessee Walker valued at \$45k	\$1,913
HEALTHCARE	Mental Health Center	Work Comp \$1M/\$1M/\$1M, was in the assigned risk pool	\$230,193
	General Practice Health Center	Cyber \$1M limit with \$25k deductible	\$10,970
	Adult Foster Care	Professional liability, GL \$1M/\$3M, including sublimited abuse	\$7,500
	DNA Testing Lab	Professional liability, GL & products \$1M/\$3M, \$5k deductible	\$10,000
	Family Physician	2 year stand-alone tail for lapsed policy	\$12,284
PERSONAL LINES	Flood	Residential home \$250k & contents \$100k	\$2,457
	Dwelling	DP3 short term log home valued at \$1.4M	\$5,860
	Vacant Dwelling	DP3 vacant home valued at \$275k under renovations	\$3,223
	High-Value Homeowners	Home valued at \$1.2M with valuable articles, autos & \$4M excess	\$10,984
	Personal Umbrella	\$1M with \$1M UM/UIM, 3 drivers, one with DWI	\$1,109
	Secondary Package Home	Valued at \$980k on an island	\$3,605
PROFESSIONAL	Construction Company	Cyber \$1M limit	\$5,250
	Cannabis Testing Lab	E&O \$1M limit	\$32,000
	Law Firm	Lawyer's professional for start-up, \$4M limit with \$10k deductible	\$17,500
	Aircraft Maintenance Provider	D&O/EPL \$2M limit	\$21,364
	Nonprofit	D&O/EPL \$1M limit	\$1,500
TRANSPORTATION	Monoline Trucking Cargo	\$100k limits for a large fleet hauling bulk products & machinery	\$54,000
	Truck Repair Shops	\$3M aggregate garage operations, \$500k max limit/vehicle	\$7,845
	For-Hire Truck - Auto Hauling	2nd year; \$1M CSL, \$300k UM/UIM, \$5k med pay, physical damage, cargo	\$134,248
	Short-Term Rental	\$1M CSL, \$1M UM, \$5k med pay & physical damage	\$2,846
WORK COMP	Beverage Distributor	Multi-state with losses	\$232,951
	Auto Auction	Multi-state	\$49,273
	Grocery Store	Family-owned, multi-state	\$86,446
	Parking Lot Sealing & Painting	High experience mod	\$21,620