



## **TRANSPORTATION**

### **Market Overview**

#### **Recent Areas of Success**

We have been seeing success with new venture risks as well as distressed risks of any kind.

Cargo has been hot for us as well, specifically monoline cargo and/or physical damage for fleet risks as well as excess cargo.

If you have accounts that are with Progressive and have a year or two under them, we have markets that can compete.

#### **GARAGE & DEALERS**

- Broad portfolio for service risk and dealers
- Options for accounts selling/servicing: autos, heavy trucks, equipment, motorcycles, ATVs, RVs & boats
- Monoline garage keepers and dealers open lot (with lot limits up to \$15M)

### **Contact our team:**

[Anna Sheehan](#)  
ext. 2394

[Brian Collins](#)  
ext. 8583

[Christa Loudin](#)  
ext. 8709

[Eloise Trospen](#)  
ext. 8697

[Kaleb VanderMaiden](#)  
ext. 8859

[Renee Anderson](#)  
ext. 8620

[Ryan Gibbons](#)  
ext. 8602

#### **NON-FLEET TRUCK (10 or less trucks)**

- Preferred, competitive markets available
- Binding authority in-house
- Can write new ventures
- Market that will entertain new and distressed risks with a very broad appetite
- Monoline options for physical damage and cargo

#### **FLEET TRUCK (11+ trucks)**

- Super preferred market (3+ years in business and liability and physical damage only)
- All markets require 3+ years in business
- Market for hazmat trucking risks
- Monoline options available
- Cargo and physical damage options available

#### **BUSINESS AND PUBLIC AUTO**

- Multiple markets available (especially for larger accounts)
- If premium is \$25k+ we can consider mono-line auto – contractor fleets, sales fleets, non-emergency medical, etc.
- Also have a market for 5 or less autos